



Francis James Recruitment Client Case Study

halfprice
furniturewarehouse
high street furniture...warehouse prices

PRODUCED 2019

COMPANY

Half price Furniture warehouse is a family run furniture retail business based in the heart of Lichfield, Staffordshire. Established in 1999 by Paul Best, reinforced by a quality team with a collective knowledge of 30 years in furniture retail, he has grown the business into a successful company with up to 10 staff.

You can find out more about Half Price Furniture Warehouse at 118 Birmingham Road (next to Magnet) Lichfield Staffordshire WS14 9BW or www.halfpricewarehouse.co.uk

BACKGROUND

"As a family business we sometimes need extra staff at peak times throughout the year, given the current climate with less people about looking for work we were struggling to find suitable drivers and warehouse operatives at short notice to help with deliveries to our customers." Explains Dan Mortlock- (Operations Director) "More importantly the time I have to invest in not just advertising which can become quite expensive, but then there is the interviewing and all the hassle that this brings. We decided as a family business this couldn't continue and needed the help of a trusted Recruitment partner." "I spoke to a few agencies but none of them really wanted to go the extra mile, until I spoke to Chris at Francis James Recruitment who I have known for many years."

"I called a few agencies but none of them were prepared to go the extra mile"

Dan Mortlock (Operations Director)- Half Price Furniture Warehouse

PROCESS

"I simply spoke with Chris and explained our company needs and the job description, he talked me through the process and the charge rates which were very competitive and they made it so simple for us. Chris and his team knew how to work with a small to medium sized businesses this is the main reason we went with them and the customer service has been excellent."

SOLUTION

"We have had two or three guys from Francis James now and I believe we will look to take more next year. The flexibility of using Francis James has really helped us grow as a business as well. So genuinely if you are looking for a honest hard working recruitment agency Francis James Recruitment is without doubt our first choice."

Find out more on 01543 250376



**FIND OUT MORE AT
WWW.FRANCISJAMESGROUP.COM**